



金地（集团）股份有限公司  
科 学 筑 家

**ANNOUNCEMENT ON SALES PERFORMANCE IN DECEMBER 2018, REAL ESTATE PROJECTS MARKETING PLAN FOR JANUARY-FEBRUARY 2019 AND ACQUISITION OF NEW PROJECTS**

**The Company and all members of the Board of Directors warrant the truthfulness, accuracy and completeness of the contents of this announcement, accept jointly responsibility for any false representations, misleading statements or material omission contained herein.**

In December 2018, the Company recorded contracted sales area of 1,647,000 m<sup>2</sup>, an increase of 51.10% over the same period of last year; the corresponding contracted sales amounted to RMB 28.64 billion, an increase of 45.90% over the same period of last year.

From January to December 2018, the Company recorded accumulated contracted sales area of 8,778,000 m<sup>2</sup>, an increase of 14.50% over the same period of last year; and the corresponding accumulated contracted sales amounted to RMB 162.33 billion, an increase of 15.28% over the same period of last year.

The projects listed in the newly launched or additional marketing plans for January-February 2019 include: Dongguan Changping Garden (东莞常平艺境花园), Foshan Yijingtiancheng (佛山艺境天成), Kunming Wujiaba Project (昆明巫家坝项目), Qingyuan Yingde Green Mansion(清远英德格林公馆), Dongguan Shipai Yijingwan (东莞石排艺境湾), Tianjin Tuanbo Lake (天津团泊湖), Tianjin Yixin Jiayuan(天津艺馨佳苑), Jinan Jiutangfu(济南玖唐府, formerly known as Jinan Licheng District Tangye G68G69 Plot), Shanghai Jiuting Central (上海九亭中心), Nanjing Yuhua G27 Project(南京雨花 G27 项目), Wuhan Qianbaihui (武汉仟佰汇), Wuhan Beichen Glory (武汉北辰阅风华), Xi'an Brown Stone Residence (西安褐石公馆), Chongqing Zhongjiao Park Project (重庆中央公园), Hangzhou Linping North Project(杭州江山风华), Hangzhou Duhui Qiantang(杭州都会钱塘), Yiwu Xijiangyayuan(义乌西江雅苑, formerly known as Yiwu Jiangwanyihao Plot), Nanchang Xinyue Lake(南昌欣悦湖, formerly known as Nanchang Xinjian District Changfu Avenue South Plot), Nanchang Qingyunfu (南昌青云府), Zhuji East CBD Project(诸暨 CBD 项目) and etc.

Given the uncertainties in the progress of sales, there may be differences between the above sales statistics and those disclosed in the periodic reports. Certain adjustments to the marketing plans may somehow be needed, and therefore, the above statistics and marketing plans are for investors' reference only.

Recently, eight new projects have been added to the Company's residential properties portfolio. They are listed below.

Qingdao West Coach Station Project is located in Haian New District, Qingdao City. It stretches south to Lingshanwan Road and west to Yuquan Road. It has a total site area of 147,908 m<sup>2</sup> and a planned plot ratio of 2.47. The GFA based on the plot ratio is 364,941 m<sup>2</sup>. The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 832 million.

Yantai No. J[2018]1007 Plot is located in Zhifu District Yantai City. It stretches east to the planning road, south to Gangcheng West Avenue, west to Shengli South Road and north to Jingshan Road. It has a total site area of 81,057m<sup>2</sup> and a planned plot ratio of 1.8. The GFA based on the plot ratio is 145,700m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 476 million.

Nanjing Jiangning District 2018G60 Plot is located in Shangfang Community Jiangning District, Nanjing City. It stretches east to Wanan North Road, south to Tianyun Road, west to Xueqian Road and North to Tianjing Road. It has a total site area of 73,538 m<sup>2</sup> and a planned plot ratio of 2.1. The GFA based on the plot ratio is 154,431 m<sup>2</sup>. The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 1.9 billion.

Shanghai Xuhui District Kangjian Community N05-10 Plot is located in Kangjian Community Xuhui District, Shanghai City. It stretches east to Hongcao South Road, south to Shanghai Administration College, west to Wanxiangyuan Residential Area and North to the river. It has a total site area of 19,624m<sup>2</sup> and a planned plot ratio of 2.5. The GFA based on the plot ratio is 49,060 m<sup>2</sup>. The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 2.26 billion.

Foshan Chancheng District Nanzhuang Town Rongzhou Plot is located in Chancheng District Foshan City. It stretches east to the planning road, south to Rongzhou East Road, west to Sanya Road and north to the river. It has a total site area of 29,116m<sup>2</sup> and a planned plot ratio of 3.5. The GFA based on the plot ratio is 101,907m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 685 million.

Shaoxing Zhuji East CBD Plot is located in Zhuji City. It stretches east to Dongerhuan Road, south to Haihongfang Hotel, west to Hongrunxing Plaza and North to Zhuluo East Road. It has a total site area of 30,452m<sup>2</sup> and a planned plot ratio of 2.0. The GFA based on the plot ratio is 60,905 m<sup>2</sup>. The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 281 million.

Huhehaote Yuquan District 2018045 Plot is located in Yuquan District Huhehaote City. It stretches east to Bayannaer South Road, west to Fanjiaying First Road and north to Baotou

West Street. It has a total site area of 96,204m<sup>2</sup> and a planned plot ratio of 2.8. The GFA based on the plot ratio is 269,371m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 479 million.

Huhehaote Saihan District 2018047-2018048-2018049 Plot is located in Saihan District Huhehaote City. It stretches east to Xilinguole South Road, south to Wuhai East Road and west to Hulunbeier South Road. It has a total site area of 292,696m<sup>2</sup> and a planned plot ratio of 2.6. The GFA based on the plot ratio is 761,009m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 1.458 billion.

By order of the Board of Directors of  
**Gemdale Corporation**

5 January 2019