



金地（集团）股份有限公司

科 学 筑 家

**ANNOUNCEMENT ON SALES PERFORMANCE IN MAY 2018, REAL ESTATE  
PROJECTS MARKETING PLAN FOR JUNE-JULY 2018 AND ACQUISITION OF  
NEW PROJECTS**

**The Company and all members of the Board of Directors warrant the truthfulness, accuracy and completeness of the contents of this announcement, accept jointly responsibility for any false representations, misleading statements or material omission contained herein.**

In May 2018, the Company recorded contracted sales area of 722,000 m<sup>2</sup>, an increase of 16.13% over the same period of last year; the corresponding contracted sales amounted to RMB 11.88 billion, an increase of 22.46% over the same period of last year.

From January to May 2018, the Company recorded accumulated contracted sales area of 2,879,000 m<sup>2</sup>, an increase of 0.93% over the same period of last year; and the corresponding accumulated contracted sales amounted to RMB 48.50 billion, a decrease of 6.29% over the same period of last year.

The projects listed in the newly launched or additional marketing plans for June-July 2018 include: Dongguan Glory Mansion(东莞风华公馆), Dongguan Qianhai Mountain(东莞前海山), Dongguan The Luxury Nature (东莞湖山大境), Dongguan Pengchengbao(东莞鹏程宝, formerly known as Dongguan Tangxia Town Pengchengbao Project), Guangzhou Lakes(广州香山湖), Guangzhou Wanbo Project(广州万博项目), Guangzhou Baiyun Yangyun(广州白云仰云), Foshan Yijingtiancheng(佛山艺境天成), Shenzhen Longchengzhongyang(深圳龙城中央), Tianjin Jingwu Town(天津精武镇), Qingdao Huihao Guandi(青岛汇豪观邸), Shanghai Tiandi Yunshu(上海天地云墅), Shanghai Shuangduhui(上海双都会), Shanghai Free City(上海自在城), Shanghai shuiyuetang(上海水悦堂, formerly known as Shanghai Xihognqiao 07-04 Plot), Nanjing Chahe Duhui Wonderland(南京汉河都会艺境), Nanjing Central Essence(南京中心菁华), Wuhan Qianbaihui(武汉仟佰汇), Zhengzhou Mingyue(郑州名悦), Zhengzhou Green Town(郑州格林小城), Changsha Beyond Imagination(长沙三千府), Xi'an Central Glory(西安中心风华), Chongqing Free City(重庆自在城), Shenyang Yuetan Mountain(沈阳樾檀山), Dalian Tanjing(大连檀境), Dalian Free City(大连自在城), Dalian Shuyuan Glory(大连墅苑风华), Shenyang Tiexi Tanfu(沈阳铁西檀府), Hangzhou Duhui Qiantang(杭州都会钱塘, formerly known as Hangzhou Jianggan District Xiasha University Town North Plot), Shaoxing Free City(绍兴自在城), Shaoxing Paojiang Wonderland(绍兴袍江艺境), Jinhua Erhuan North(金华二环北), Hangzhou Duhui Wonderland(杭州都会艺

境), Jiaxing Jiashan Project(嘉兴嘉善项目), Ningbo Yujiangshan Garden(宁波御江山花苑, formerly known as Ningbo Yinzhou District Jiangshan Town No.8 Plot), Kunshan Imperial Pavilion Orchid Garden's(昆山兰亭御园), Kunshan Lanting Tianyue (昆山兰亭天悦), Guangzhou World Style (广州兰亭盛荟), Kunming Landuhui(昆明兰都荟)and etc.

Given the uncertainties in the progress of sales, there may be differences between the above sales statistics and those disclosed in the periodic reports. Certain adjustments to the marketing plans may somehow be needed, and therefore, the above statistics and marketing plans are for investors' reference only.

Recently, ten new projects have been added to the Company's residential properties portfolio. They are listed below.

Changsha No.026 Plot is located in Yuhua District Changsha City. It stretches east to Panyang Village, west to Huijin Road, south to the project of Hunan Jiahua Ltd. and north to Huanggu Road. It has a total site area of 34,505.55 m<sup>2</sup> and a planned plot ratio of 3.72. The GFA based on the planned plot ratio is 128,452 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 528.6 million.

Wenzhou Ruian Jingkai District Plot is located in Jingkai District Ruian City. It stretches east to Donggang Road, west to the planning Wenrui Avenue, south to Gaoxin Road and north to Ruiguang Avenue. It has a total site area of 34,896 m<sup>2</sup> and a planned plot ratio of 2.5. The GFA based on the planned plot ratio is 87,241 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 1.01 billion.

Wenzhou Ruian Tangxia Plot is located in Tangxia District Ruian City. It stretches east to Planning Fifth Road, west to the planning Ruian Avenue, south to Planning Second Road and north to Planning Residential Area. It has a total site area of 16,771 m<sup>2</sup> and a planned plot ratio of 2.86. The GFA based on the planned plot ratio is 47,898 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 651.39 million.

Wenzhou Longwan District Plot is located in Yongzhong Block in the centre of Longwan District Wenzhou City. It stretches east to the community named Wanhongjiayuan, west to the community named Huahongwanfu, south to the community named Xiangsheng Zhongyang Shangpin and north to the community named Dexin Longwandayuan. It has a total site area of 36,186 m<sup>2</sup> and a planned plot ratio of 2.0. The GFA based on the planned plot ratio is 72,372 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 688 million.

Zhengzhou Jingkai[2017]075 Plot is located in Binhe New Town in Jingkai District Zhengzhou City. It stretches east to Haimaqingfeng Park, west to the Seventeenth Avenue, south to Jingnan Twelfth Road and north to Jingnan Eleventh Road. It has a total site area of

43,056.16 m<sup>2</sup> and a planned plot ratio of 2.5. The GFA based on the planned plot ratio is 107,397 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 1.16 billion.

Hangzhou Linping Project South Plot is located in Yuhang District Hangzhou City. It stretches east to Wangmei Road, west to the Fifth Road, south to Changda Road and north to the Second Road. It has a total site area of 86,356 m<sup>2</sup> and a planned plot ratio of 1.4. The GFA based on the planned plot ratio is 120,898 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 1.10 billion.

Jiaxing Jiashan Weitang Block 2015-8-2 Plot is located in Jiashan Town Jiaxing City. It stretches east to the river, west to Shanxi Highway, south to the river. It has a total site area of 48,994.7 m<sup>2</sup> and a planned plot ratio of 2.0. The GFA based on the planned plot ratio is 97,989.4 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 735 million.

Changchun Kuancheng District Taibei Avenue Plot is located in Tiebei Zone Kuancheng District Changchun City. It stretches east to the boiler factory, west to the planning road, south to Taibei Avenue and north to the Guangtian Road. It has a total site area of 8,874 m<sup>2</sup> and a planned plot ratio of 1.6. The GFA based on the planned plot ratio is 14,198 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 57.43 million.

Xiamen Haicang Xinan A2 Plot is located in Maluanwan New Town Haicang District Xiamen City. It stretches east to Lehuo Road, west to the planning road, south to the planning road and north to Xinyang Avenue. It has a total site area of 31,612.16 m<sup>2</sup> and a planned plot ratio of 3.01. The GFA based on the planned plot ratio is 95,000 m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 2.38 billion.

Taicang Shaxi Town WG2018-9-4 Plot is located in Shaxi Town Taicang City. It stretches west to Zhendong Road, and north to Yinxi South Road. It has a total site area of 33,878.8 m<sup>2</sup> and a planned plot ratio of 1.8. The GFA based on the planned plot ratio is 60,981.84 m<sup>2</sup>. The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 387 million.

By order of the Board of Directors of  
**Gemdale Corporation**

8 June 2018