



金地（集团）股份有限公司

科 学 筑 家

ANNOUNCEMENT ON SALES PERFORMANCE IN APRIL 2018, REAL ESTATE PROJECTS MARKETING PLAN FOR MAY-JUNE 2018 AND ACQUISITION OF NEW PROJECTS

The Company and all members of the Board of Directors warrant the truthfulness, accuracy and completeness of the contents of this announcement, accept jointly responsibility for any false representations, misleading statements or material omission contained herein.

In April 2018, the Company recorded contracted sales area of 632,000 m², an increase of 15.47% over the same period of last year; the corresponding contracted sales amounted to RMB 10.51 billion, an increase of 19.54% over the same period of last year.

From January to April 2018, the Company recorded accumulated contracted sales area of 2,156,000 m², a decrease of 3.30% over the same period of last year; and the corresponding accumulated contracted sales amounted to RMB 36.62 billion, a decrease of 12.92% over the same period of last year.

The projects listed in the newly launched or additional marketing plans for May-June 2018 include: Guangzhou Lakes(广州香山湖), Guangzhou Wanbo Project(广州万博项目), Gaungzhou Baiyun Yangyun(广州白云仰云), Foshan Yijingtiancheng(佛山艺境天成, formerly known as Foshan Sanshui District Project), Dongguan The Luxury Nature (东莞湖山大境), Dongguan Qianhai Mountain(东莞前海山), Dongguan Glory Mansion(东莞风华公馆), Dongguan Art Bay(东莞艺境水岸), Zhuhai Sanyi Doment(珠海格林泊乐), Shanghai Tiandi Yunshu(上海天地云墅), Yangzhou Glory Mansion (扬州酩悦), Nanjing Yuefenghua(南京悦风华, formerly known as Nanjing Pokou District Plot), Nanjing Chahe Duhui Wonderland(南京汉河都会艺境), Changzhou Horizon(常州天际), Qingdao Huihao Guandi(青岛汇豪观邸), Yantai Green World(烟台格林世界), Tianjin Jingwu Town(天津精武镇, formerly known as Tianjin Xiqing District Jingwu Town Plot), Wuhan Qianbaihui(武汉仟佰汇, formerly known as Wuhan Caidian District Yaopu Town Project), Zhengzhou Mingyue(郑州名悦, formerly known as Zhengzhou Jingkai District No. [2017]24 Plot), Zhengzhou Green Town(郑州格林小城), Changsha Beyond Imagination(长沙三千府), Xi'an Central Glory(西安中心风华, formerly known as Xi'an Qujiang New Town Peijiakong Project), Xi'an Brown Stone Residence(西安褐石公馆), Chongqing Free City(重庆自在城, formerly known as Chongqing Dadukou Plot), Dalian Tanjing(大连檀境), Dalian Free City(大连自在城), Dalian Yuzhongnan(大连御中南), Shenyang Tiexi Tanfu(沈阳铁西檀府), Shenyang Mingzhu(沈阳名著), Shenyang Yuetan Mountain(沈阳樾檀山), Hangzhou Duhui Wonderland(杭州都会艺境), Shaoxing Free City (绍兴自在城), Shaoxing

Paojiang Wonderland(绍兴袍江艺境), Jinhua Fengyayuan(金华风雅苑), Jinhua Erhuan North(金华二环北), Jinhua Fengheyuan(金华风和苑), Jinhua Yuejiangfu(金华悦江府, formerly known as Jinhua Jindong District Kangjie Street No.2 Plot), Jiaxing Art Wonderland(嘉兴艺境), Jiaxing Duhui Wonderland (嘉兴都会艺境), Wenzhou Taohua Island(温州桃花岛项目), Guangzhou World Style (广州兰亭盛荟), Kunshan Imperial Pavilion Orchis Garden' s(昆山兰亭御园), Kunshan Lanting Tianyue (昆山兰亭天悦) and etc.

Given the uncertainties in the progress of sales, there may be differences between the above sales statistics and those disclosed in the periodic reports. Certain adjustments to the marketing plans may somehow be needed, and therefore, the above statistics and marketing plans are for investors' reference only.

Recently, eight new projects have been added to the Company's residential properties portfolio. They are listed below.

Shanghai Chongming District Changxing Town G9CM-0901 Unit 12-05 Plot is located in Chongming District, Shanghai City. It stretches east to Yuangfang Road, west to No. 12-04 Plot, south to Yuannan Green area and north to Nanyuansha Road. It has a total site area of 34,628 m² and a planned plot ratio of 1.2. The GFA based on the planned plot ratio is 41,554 m². The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 428 million.

Beijing Daxing District Yinghai Town C4 Group YZ00-0803-0602 Plot is located in Daxing District Yinghai Town, Beijing City. It stretches east to Jingfu Road, west to Jinger Road, south to Zhenqu North Road and north to Huangyi Road. It has a total site area of 40,986 m² and a planned plot ratio of 2.0. The GFA based on the planned plot ratio is 81,970 m². The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 1.68 billion.

Changshu South New Town 2018-a-003 Plot is located in Changshu South New Town. It stretches east to Xinshen Road and south to Miaogang Road. It has a total site area of 58,556 m² and a planned plot ratio of 2.0. The GFA based on the planned plot ratio is 117,112 m². The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 1.333 billion.

Taicang WG2017-19-3 Plot is located in Shuangfeng Town. It stretches east to Xinjian Road, west to Zhongshi Road, south to Fenglin Road and north to Xujing River. It has a total site area of 13,512 m² and a planned plot ratio of 1.7. The GFA based on the planned plot ratio is 22,970 m². The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 94.94 million.

Taicang WG2017-12-5 Plot is located in the government center of Gang District Taicang City. It stretches east to Anjiang Road, west to Pingjiang Road, south to Biyun Road and north to Guanghua Road. It has a total site area of 69,206 m² and a planned plot ratio of 2.0. The

GFA based on the planned plot ratio is 138,413 m². The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 590 million.

Wenzhou Taohua Island T01-06B Plot is located in Jiangbin Street of Lucheng District Taicang City. It stretches east to Longyue Project of Country Garden, west to Huizhan Road, south to the Planning River and north to Qidu Avenue. It has a total site area of 62,649 m² and a planned plot ratio of 3.13. The GFA based on the planned plot ratio is 196,091 m². The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 3 billion.

Cixi Zhongjing Plot is located at the north of Keji Road, Cixi City. It stretches east to Inspection and Quarantine Bureau, west to Suntang North Road, south to Keji Road and north to Chaotangjiang South Road. It has a total site area of 23,902m² and a planned plot ratio of 2.0. The GFA based on the planned plot ratio is 47,804 m². The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 354 million.

Chengdu Qingyang District Waiguanghua 16 acre Plot is located in Qingyang District, Chengdu City. It stretches east to Guanghua North Fifth Road and south to Guanghua West Third Road. It has a total site area of 10,781 m² and an above-ground planned plot ratio of 2.4. The GFA based on the plot ratio is 25,874 m². The land is for commercial land use with land use right granted for a term of 40 years. The final price of the project is RMB 189 million.

By order of the Board of Directors of
Gemdale Corporation

8 May 2018