



金地（集团）股份有限公司

科学筑家

**ANNOUNCEMENT ON SALES PERFORMANCE IN FEBRUARY 2019, REAL ESTATE PROJECTS MARKETING PLAN FOR MARCH – APRIL 2019 AND ACQUISITION OF NEW PROJECTS**

**The Company and all members of the Board of Directors warrant the truthfulness, accuracy and completeness of the contents of this announcement, accept jointly responsibility for any false representations, misleading statements or material omission contained herein.**

In February 2019, the Company recorded contracted sales area of 329,000 sq.m. an increase of 27.09% over the same period of last year; the corresponding contracted sales amounted to RMB 6.93 billion, an increase of 51.00% over the same period of last year.

From January to February 2019, the Company recorded accumulated contracted sales area of 792,000 m<sup>2</sup>, an increase of 8.47% over the same period of last year; and the corresponding accumulated contracted sales amounted to RMB 17.55 billion, an increase of 38.24% over the same period of last year.

The projects listed in the newly launched or additional marketing plans for March – April 2019 include: Kunming Wujiaba Project (昆明巫家坝项目), Dongguan Zhangmutou Project(东莞樟木头项目, formerly known as Dongguan Zhangmutou Town 2018WG004 Plot), Dongguan Shipai Yijingwan(东莞石排艺境湾), Foshan Yijingtiancheng(佛山艺境天成), Guangzhou World Style(广州兰亭盛荟), Tianjin Yixin Jiayuan(天津艺馨佳苑), Qingdao Huihao Guandi(青岛汇豪观邸), Qingdao Lianjiang Road Project(青岛连江路项目), Shanghai Jiuting Central (上海九亭中心), Taicang Shaxi Project(太仓沙溪项目), Nanjing Jiangbei G04 Project(南京江北 G04 项目), Nanjing G21 Project(南京 G21 项目), Huaian Gemdale Central(淮安金地中心), Hefei Changfeng Project(合肥长丰项目), Suzhou Seasons Spring(苏州四季春晓, formerly known as Suzhou Wujiang District Liwanyu Plot), Suzhou Mingyue(苏州名悦), Wuhan Brown Stone Residence(武汉褐石公馆), Wuhan Joy Bay(武汉悦海湾), Wuhan Beichen Glory (武汉北辰阅风华), Wuhan Qianbaihui(武汉仟佰汇), Zhengzhou Green Town(郑州格林小城), Zhengzhou Mingyue(郑州名悦), Changsha Beyond Imagination(长沙三千府), Xi'an Brown Stone Residence (西安褐石公馆), Chongqing Zhongjiao Park Project (重庆中央公园), Chongqing Free City(重庆自在城), Chengdu Yuelandao(成都悦澜道), Shenyang Yuetan Mountain(沈阳樾檀山), Shenyang Art Wonderland(沈阳艺境), Hangzhou Duhui Qiantang(杭州都会钱塘), Hangzhou Linping North Project(杭州江山风华), Hangzhou Jiufenghui(杭州玖峯汇), Hangzhou Tonglu Project (杭州桐庐项目), Zhuji East CBD Project(绍兴诸暨 CBD), Jinhua Aiqing Middle School

South Project (金华艾青中学南项目), Nanchang Qingyunfu (南昌青云府), Xuzhou Season City Jinchen (徐州四季连城·锦宸), Jiaxing Art Wonderland(嘉兴艺境), Jiaxing Chenguang Road Project(嘉兴晨光路项目, formerly known as Jiaxing Science City Chenguang Road Plot), Nanchang Xinyue Lake(南昌悦风华), Wenzhou Duhuiwaitan (温州都会外滩) and etc.

Given the uncertainties in the progress of sales, there may be differences between the above sales statistics and those disclosed in the periodic reports. Certain adjustments to the marketing plans may somehow be needed, and therefore, the above statistics and marketing plans are for investors' reference only.

Recently, four new projects have been added to the Company's residential properties portfolio. They are listed below.

Zhengzhou Erqi District zhuguiyuan Plot is located at Erqi District Zhengzhou City. It stretches east to Sanguanzhong Road, south to Luzhuang Road, northwest to the planning road. It has a total site area of 44,949m<sup>2</sup> and a planned plot ratio of 2.5. The GFA based on the plot ratio is 112,372 m<sup>2</sup>. The land is for residential land use with land use right granted for a term of 70 years. The final price of the project is RMB 517 million.

Qingyuan Yingde City Heping North Road East Plot is located at Yingcheng Community Yingde City. It stretches east to the planning road, south to Langyuejunting Residential area, west to Yingde City Chamber of Commerce Building, and north to the planning road. It has a total site area of 5,089m<sup>2</sup> and a planned plot ratio of 5.0. The GFA based on the plot ratio is 25,445m<sup>2</sup>. The land is for residential land use with land use right granted for a term of 50 years. The final price of the project is RMB 30.1million.

Dongguan Mayong Town 2018WG022 Plot is located at the Huayang village Mayong Town Dongguan City. It has a total site area of 29,454m<sup>2</sup> and a planned plot ratio of 3.5. The GFA based on the plot ratio is 103,088m<sup>2</sup>. The land is for residential and commercial land use with land use right granted for a term of 70 and 40 years respectively. The final price of the project is RMB 536 million.

Beijing Daxing District Huangcun Town Sanhe Village DX00-0202-6009 Plot is located at Sanhe Village Huangcun Town Daxing District Beijing City. It stretches east to Xingye Avenue, south to Fuhua Road, west to Chenzhuangzi East Alley, and north to Chenzhuangzi Alley. It has a total site area of 34,940m<sup>2</sup> and a planned plot ratio of 2.7. The GFA based on the plot ratio is 94,338m<sup>2</sup>. The land is for residential commercial and official land use with land use right granted for a term of 70, 40 and 50 years respectively. The final price of the project is RMB 2.46 billion.

By order of the Board of Directors of  
**Gemdale Corporation**

7 March 2019